



Leading Canadian Medical Equipment Providers form Pediatric Partnership

May 30, 2024 (Richmond, B.C.) – Three leading Canadian medical equipment providers – HME Home Medical Equipment Ltd., based in Ontario; HME Home Health Ltd., based in British Columbia; and Harding Medical, based in Atlantic Canada, announced a partnership to expand pediatric product offerings nationwide.

The partnership will see the three companies share the exclusive rights to sell LIW Care Medical Devices Inc. products across Canada with a dedicated website – www.hmekids.com

“President of HME Home Medical Equipment Ltd., Lindsay Russell, said, “We are thrilled to work with HME Home Health and Harding Medical to bring one of Europe’s leading pediatric lines – LIW Care Medical Devices Inc. – to the Canadian market.”

LIW Care offers innovative, top-quality medical devices such as standing frames that support the rehabilitation of our smallest clients,” Russell continued. “The products will be a great addition to our offerings for our Pediatric Sales Teams to market to clinicians and families”

Robert Boscacci, CEO and Co-Founder of HME Home Health, noted, “HME Home Health is excited to partner again with HME Home Medical Equipment and Harding Medical. We’ve collaborated on nationwide accounts, such as the SGP Purchasing Partner Network, and know this venture with LIW Care will continue our record of successful partnership.”

Blake Scott, Vice-President of Health Care at Harding Medical, said, “As the leading Pediatric equipment provider in Atlantic Canada, the addition of LIW Care at all of our locations will further Harding’s award-winning pediatric line of products. Our team is excited to start trialing the equipment with our clients.”

“All three companies are Pediatric leaders in Canada,” said HME Home Health COO Michelle Harvey. “We have over 300 combined staff across 14 Canadian locations and are Canada’s three largest privately-owned equipment providers.

Regan Moore, Director of Sales for HME Home Medical Equipment, noted, “We are excited to see the LIW Care products now available to pediatric clients across Canada. I know our teams of dedicated pediatric reps cannot wait to trial the equipment with their clients and start selling these amazing products.”

Lesley Bremner, Director of HMEKIDS and Ontario Pediatric Rehab Equipment Specialist with HME Home Medical Equipment noted, “All three companies have worked closely to select the LIW Care products to bring to Canada. Our teams have all undergone extensive product training, and products are in stock to trial and purchase with specific Canadian order forms available on www.hmekids.com.”

Finally, Lindsay Russell and Robert Boscacci commented on the joint website, “We wanted a one-stop shop for all LIW products available across Canada, exclusively from our three companies. We designed the website to be a combination of our three companies, showcasing our partnership on this project – this is especially evident in the new HMEKIDS Logo.”

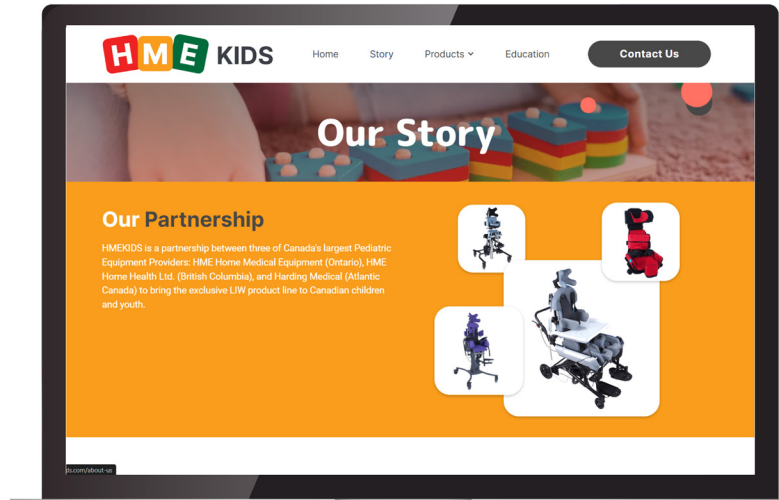
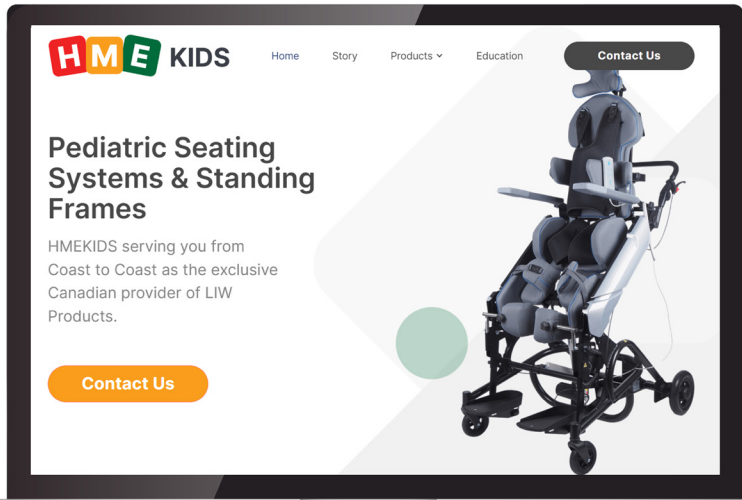
The HMEKIDS Logo combines the three companies’ core colours – Red for HME Home Medical Equipment, Green for Harding Medical, and Orange for HME Home Health.

All products are now available across Canada and exclusively from the HMEKIDS partnership.

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Company Backgrounders

HME Home Medical Equipment Ltd. - Ontario

With over 43 years of experience, HME Home Medical Equipment Ltd. is a leading equipment provider across Ontario. Headquartered in Toronto, HME Home Medical Equipment has four locations across Ontario in Burlington, Whitby, Barrie, and Toronto.

HME Home Health Ltd. - British Columbia

Starting from a single operation in B.C.'s Lower Mainland a decade ago, HME has expanded aggressively across the province in recent years and today has seven locations and over 75,000 sq ft. of office and warehouse in Richmond, Victoria, Surrey, Nanaimo, North Vancouver, and Kelowna. The company's workforce is comprised of over 120 highly-trained professionals, technicians, and support staff.

Harding Medical - Atlantic Canada

Since 1987, Harding Medical has been a leading medical equipment supplier to clients living in Atlantic Canada. With five locations in Halifax, Dartmouth, Sydney, Moncton, and Charlottetown, Harding Medical is dedicated to enhancing the quality of lives through accessibility.